

EXECUTIVE DEVELOPMENT PROGRAM SCHEDULE 2012

No	Executive Development Program	Hours	Days	Price	Participants				Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Okt	Nov	Dec
					Staff	Spv	Mgr	Sr Mgr												
DECISION SCIENCE																				
1	Problem Solving and Decision Making	40	5	5,900,000	•	•	•	•	30-03	20-24	12-16	09-13 30-04	21-25	04-08 25-29	16-20	06-10	03-07 24-28	15-19	05-09 26-30	10-14
2	Creative Thinking Technique	16	2	3,900,000	•	•	•							03-04	19-20	24-25	25-26			04-05
3	System and Anticipative Thinking	16	2	3,900,000		•	•	•				17-18					11-12		21-22	
STRATEGIC MANAGEMENT																				
4	Company Strategic Planning	20	2,5	4,700,000			•	•			20-22			19-21			18-20		27-29	
5	Managing Organizational Change	16	2	3,400,000	•	•	•	•		14-15								23-24		
6	Corporate Parenting	16	2	4,000,000			•	•				08-09						09-10		
7	Building Knowledge Management	16	2	3,200,000		•	•	•						05-06						
8	Crafting a Winning Business Model (New)	21	3	3,500,000		•	•	•		28-01		25-27		27-29			26-28			
9	Product Innovation Management (New)	24	3	3,800,000			•	•				09-11					23-25			
MARKETING MANAGEMENT																				
10	Marketing Management	24	3	4,200,000	•	•				06-08					07-09				21-23	
11	Marketing Plan for Sustainable Competitive (New)	16	2	3,500,000		•	•	•				23-24					16-17			
12	Customer Service Orientation Enhancement (New)	16	2	3,900,000	•	•	•		07-08					10-11						04-05
13	Applied Marketing Research	20	2,5	3,800,000		•	•					08-10							06-08	
14	Sales Management (New)	20	2,5	4,000,000		•	•					01-03					11-13			
15	Salesmanship	16	2	3,800,000	•	•			01-02		25-26							18-19		
16	Negotiation Skill for Business	20	2,5	3,800,000	•	•	•						05-07					23-25		
17	Competitive Marketing Strategy	16	2	4,000,000			•	•	26-27			11-12					26-27		28-29	
18	Building Service Culture (New)	16	2	3,500,000			•	•					19-20					23-24		
19	Creating Successful Brand	24	3	3,200,000		•	•							03-05				09-11		
OPERATION MANAGEMENT																				
20	Production/Operation Management	36	4,5	4,900,000	•	•	•			05-09			04-08				01-05			
21	Production/Operation Planning & Control	36	4,5	4,900,000	•	•	•					07-11						05-09		
22	Inventory Management	24	3	4,500,000	•	•	•				03-05		12-14				18-20		27-29	
23	Purchasing Management	20	2,5	4,400,000	•	•	•				17-19		19-21					16-18		11-13
24	Warehouse Management	20	2,5	4,500,000	•	•	•				24-26			03-05		11-13		21-23		
25	Supply Chain Management	24	3	4,600,000		•	•	•		27-29				10-12			09-11		04-06	
26	Maintenance Management	24	3	4,400,000	•	•	•					01-03						31-02		
27	Project Management	24	3	4,900,000	•	•	•	•	25-27		20-22		23-25		24-26		04-06	31-02		11-13
28	Managing Cost and Quality	16	2	3,300,000	•	•						09-10						23-24		
29	Operation Management for Services	24	3	3,500,000	•	•	•				11-13							09-11		
30	Work Load Analysis	16	2	3,200,000			•	•		13-14									21-22	
31	Workplace Productivity Improvement	24	3	3,500,000	•	•	•					29-31					04-06			
32	Lean Thinking in The Seven Deadly Waste (New)	24	3	3,800,000		•	•			20-22							11-13			
HUMAN RESOURCES MANAGEMENT																				
33	Human Resources Management	40	5	4,900,000	•	•	•		06-10	12-16	30-04		04-08			17-21	15-19	05-09	03-07	
34	Effective Supervisory Management	24	3	4,700,000		•			31-02	06-08	11-13	09-11	19-21		01-03	25-27	23-25	21-23	12-14	
35	Managing People	20	2,5	3,900,000	•	•	•				17-19			03-05					27-29	
36	Effective Leadership	16	2	4,500,000		•	•		28-29		10-11	23-24	12-13	10-11		18-19	31-01		05-06	
37	Competency Based HRM/CBHRM	20	2,5	4,000,000		•	•			13-15		01-03		10-12			09-11	27-29		
38	Developing Competency Model/Profiling	16	2	3,600,000			•					23-24							21-22	
39	Competency Based Recruitment & Selection	24	3	3,900,000		•	•	•					12-14							11-13
40	Training for Trainers	20	2,5	4,600,000	•	•	•	•		21-23				12-14					06-08	
41	How to Design Your Training Program	24	3	4,100,000			•			06-08							04-06	31-02		
42	How to Evaluate Your Training Program	16	2	3,700,000			•						26-27						28-29	
43	Talent Management	16	2	3,000,000	•	•	•	•					23-24						02-03	
44	Competency Based Development Program	24	3	3,500,000			•	•									16-18			
45	Practical Coaching, Conselling, and Mentoring	24	3	3,200,000		•	•							03-05						
FINANCIAL MANAGEMENT																				
46	Finnon 1 : Understanding Financial Statement	20	2,5	4,000,000		•	•	•	25-27		06-08	17-19		04-06	24-26		17-19	31-02		03-05
47	Finnon 2 : Profit Planning & Capital Budgeting	16	2	3,400,000		•	•	•						07-08			20-21			06-07
48	Budgeting	16	2	4,000,000	•	•	•	•				24-25		12-13			05-06	10-11	22-23	
49	Financial Statement Analysis	16	2	4,000,000			•	•	31-01		29-30			26-27		01-02		23-24		11-12
50	Treasury Management	16	2	3,500,000			•	•				17-18			16-17				06-07	
51	Basic Accounting	48	6	4,800,000	•	•				26-31				02-07				15-20		
52	Internal Audit	40	5	3,800,000		•	•		06-10									29-02		
53	Feasibility Study	20	2,5	4,500,000			•	•					19-21				11-13			
54	Integrated Risk Management	20	2,5	4,300,000			•	•		27-29					10-12			02-04		11-13
GENERAL MANAGEMENT																				
55	Office Management	20	2,5	4,300,000	•		•		31-02				08-10		03-05			02-04		
56	Filing System and Documentation	16	2	4,500,000	•		•			21-22			01-02			11-12		23-24		11-12
57	Management for Professional Secretary	24	3	4,500,000	•					27-29				10-12					27-29	
58	Report Writing	20	2,5	4,200,000	•	•	•		25-27									09-11		
59	Time Management	16	2	3,900,000	•	•	•	•	31-01					05-06				31-01		
60	Business Presentation Skill	20	2,5	3,300,000	•	•	•			13-15									06-08	
61	Entrepreneurship for Non Entrepreneur (New)	16	2	3,300,000	•	•	•	•						26-27					10-11	
CERTIFIED / SPECIAL PROGRAM																				
62	First Carrier Program (New)	40	5	5,000,000	•								30-02 + 08-09							
63	Engineer Executive Program - Modul 1 (New)	28	3,5	5,000,000			•	•					02-05							
	Engineer Executive Program - Modul 2 (New)	32	4	5,000,000			•	•					23-26							
	Engineer Executive Program - Modul 3 (New)	24	3	4,000,000			•	•						07-09						
	Engineer Executive Program - Modul 4 (New)	16	2	3,000,000			•	•					29-30							
64	Young Manager's Program (YMP)	110	28	17,500,000	•	•						18 Apr - 31 May							30 Okt - 11 Dec	
65	Human Capital Management Certification	104	13	18,000,000			•	•					11 Apr - 26 Jun						26 Sep - 14 Dec	
66	Sertifikasi Ahli Pengadaan Barang/Jasa Pemerintah	26	4	4,500,000	•	•	•	•		27-01			07-10		02-05				05-08	